

City of San Antonio Bid Tabulation

Opened: July 26, 2002								
For: Annual Contract for Photographic Film								
A087-03 TG/dc			HPI International, Inc. 186 21st Street Brooklyn, NY 11232	Alkit Pro Camera 222 Park Ave. S. New York, NY 10003	Bernie's Photo Center, Inc. 525 East Ohio St. Pittsburgh, PA 15212	East Coast Trading 43 Hall Street Brooklyn, NY 11205	Enterprise Sales Marketing Center 20 Vimy Ct. Baltimore, MD 21220	Focus Camera, Inc. 905 McDonald Ave. Brooklyn, NY 11218
Item	Description	Estimated Quantities						
1	Polaroid Film, Black & White Price per twin pack Total price	100	\$14.29 \$1,429.00	\$13.80 \$1,380.00	\$15.99 \$1,599.00	\$13.48 \$1,348.00	\$16.25 \$1,625.00	\$14.29 \$1,429.00
2	Polaroid 600 Film Price per twin pack Total price	300	\$16.49 \$4,947.00	\$17.55 \$5,265.00	\$18.98 \$5,694.00	\$16.68 \$5,004.00	\$19.99 \$5,997.00	\$14.89 \$4,467.00
3	Polaroid 669 Film Price per twin pack Total price	160	\$17.99 \$2,878.40	\$18.73 \$2,996.80	\$21.99 \$3,518.40	\$18.93 \$3,028.80	\$22.75 \$3,640.00	\$18.99 \$3,038.40
4	Polaroid Spectra Color Film Price per twin pack Total price	1600	\$16.79 \$26,864.00	\$17.55 \$28,080.00	\$18.98 \$30,368.00	\$16.67 \$26,672.00	\$19.99 \$31,984.00	\$15.39 \$24,624.00
5	Kodak Kodacolor Gold, ISO 100, 12 exp. Price per roll Total price	300	\$1.22 \$366.00	No Bid/Discontinued	\$1.69 \$507.00	\$1.69 \$507.00	\$1.99 \$597.00	\$1.75 \$525.00
6	Kodak Kodacolor Gold, ISO 100, 24 exp. Price per roll Total price	7000	\$1.45 \$10,150.00	\$1.50 \$10,500.00	\$2.10 \$14,700.00	\$1.89 \$13,230.00	\$1.99 \$13,930.00	\$2.05 \$14,350.00
7	Kodak Kodacolor Gold, ISO 100, 36 exp. Price per roll Total price	400	\$1.62 \$648.00	\$2.12 \$848.00	\$2.50 \$1,000.00	\$1.90 \$760.00	\$2.63 \$1,052.00	\$2.05 \$820.00
8	Kodak ISO 200, 24 exp. Price per roll Total price	400	\$1.62 \$648.00	\$1.77 \$708.00	\$2.32 \$928.00	\$1.95 \$780.00	\$2.59 \$1,036.00	\$2.00 \$800.00
9	Kodak Kodacolor Max, ISO 400, 24 EXP. Price per roll Total price	100	\$1.79 \$179.00	\$2.09 \$209.00	\$2.48 \$248.00	\$1.85 \$185.00	\$2.63 \$263.00	\$2.25 \$225.00
10	Kodak Kodacolor Max, ISO 800, 24 exp. Price per roll Total price	50	\$2.49 \$124.50	\$2.09 \$104.50	\$3.23 \$161.50	\$2.35 \$117.50	\$2.63 \$131.50	\$2.90 \$145.00
11	Kodak Select Series B/W, ISO 400, 24 exp. Price per roll Total price	40	\$2.89 \$115.60	No Bid	\$3.26 \$130.40	\$1.85 \$74.00	\$2.99 \$119.60	\$2.85 \$114.00
	Delivery		Not Given	4 Days	10-14 Days	7-10 Days	Not Given	7-10 Days
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
Total Estimated Award			\$48,349.50					

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For: Annual Contract for Photographic Film			Alternate A		Alternate B		
A087-03 TG/dc			Global Associates Computers	Imaging Products, Int'l.	Imaging Products, Int'l.	International Business Systems, Inc.	Logan Marketing
			2000 Banks Road	845 E. Easy St., Ste. 101	845 E. Easy St., Ste. 101	7148 Oak Lawn Drive	636 Broadway #324
Item	Description	Estimated Quantities	Margate, FL 33063	Simi Valley, CA 93065	Simi Valley, CA 93065	San Antonio, TX 78229	San Diego, CA 92101
1	Polaroid Film, Black & White Price per twin pack Total price	100	\$15.88 \$1,588.00	\$15.98 \$1,598.00	\$15.98 \$1,598.00	\$18.24 \$1,824.00	\$14.92 \$1,492.00
2	Polaroid 600 Film Price per twin pack Total price	300	\$17.25 \$5,175.00	\$17.89 \$5,367.00	\$17.89 \$5,367.00	\$20.46 \$6,138.00	\$17.97 \$5,391.00
3	Polaroid 669 Film Price per twin pack Total price	160	\$19.25 \$3,080.00	\$19.35 \$3,096.00	\$19.35 \$3,096.00	\$22.74 \$3,638.40	\$19.89 \$3,182.40
4	Polaroid Spectra Color Film Price per twin pack Total price	1600	\$20.49 \$32,784.00	\$17.96 \$28,736.00	\$17.96 \$28,736.00	\$20.46 \$32,736.00	\$18.47 \$29,552.00
5	Kodak Kodacolor Gold, ISO 100, 12 exp. Price per roll Total price	300	\$1.39 \$417.00	\$1.84 \$552.00	\$1.08 \$324.00	\$1.71 \$513.00	\$1.20 \$360.00
6	Kodak Kodacolor Gold, ISO 100, 24 exp. Price per roll Total price	7000	\$1.49 \$10,430.00	\$2.26 \$15,820.00	\$1.38 \$9,660.00	\$1.77 \$12,390.00	\$1.53 \$10,710.00
7	Kodak Kodacolor Gold, ISO 100, 36 exp. Price per roll Total price	400	\$1.75 \$700.00	\$2.78 \$1,112.00	\$1.74 \$696.00	\$2.11 \$844.00	\$1.79 \$716.00
8	Kodak ISO 200, 24 exp. Price per roll Total price	400	\$1.75 \$700.00	\$2.54 \$1,016.00	\$1.54 \$616.00	\$2.11 \$844.00	\$2.03 \$812.00
9	Kodak Kodacolor Max, ISO 400, 24 EXP. Price per roll Total price	100	\$2.06 \$206.00	\$2.87 \$287.00	\$1.91 \$191.00	\$2.57 \$257.00	\$2.74 \$274.00
10	Kodak Kodacolor Max, ISO 800, 24 exp. Price per roll Total price	50	\$2.06 \$103.00	\$3.41 \$170.50	\$3.41 \$170.50	\$4.28 \$214.00	\$2.86 \$143.00
11	Kodak Select Series B/W, ISO 400, 24 exp. Price per roll Total price	40	\$2.65 \$106.00	\$3.48 \$139.20	\$3.48 \$139.20	\$3.59 \$143.60	\$3.15 \$126.00
	Delivery		5 Days	3-5 Days	3-5 Days	7-14 Days	5 Days
	Terms		Net 30	4%-21	4%-21	Net 30	Net 30
Total Estimated Award							

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A087-03 TG/dc			Mardel Enterprises, Inc. 1550 N.W. 108 Ave. Miami, FL 33172	Roshi Enterprises, Inc. 1654 Canyon Run Road Naperville, IL 60565	Southpoint Photo Supply Inc. 15304 Midway Rd. Ste. B Addison, TX 75001	21st Century Photo Supplies, Inc. 2005 Marcola Rd. Ste. 50 Springfield, OR 97477	Unique Photo Inc. 11 Vreeland Road Florham Park, NJ 07932
Item	Description	Estimated Quantities					
1	Polaroid Film, Black & White Price per twin pack Total price	100	\$19.25 \$1,925.00	\$14.60 \$1,460.00	\$14.50 \$1,450.00	\$14.59 \$1,459.00	\$14.95 \$1,495.00
2	Polaroid 600 Film Price per twin pack Total price	300	\$19.98 \$5,994.00	\$17.10 \$5,130.00	\$18.00 \$5,400.00	\$16.89 \$5,067.00	\$16.45 \$4,935.00
3	Polaroid 669 Film Price per twin pack Total price	160	\$25.93 \$4,148.80	\$20.00 \$3,200.00	\$20.25 \$3,240.00	\$18.18 \$2,908.80	\$17.95 \$2,872.00
4	Polaroid Spectra Color Film Price per twin pack Total price	1600	\$23.50 \$37,600.00	\$18.60 \$29,760.00	\$18.99 \$30,384.00	\$17.49 \$27,984.00	\$16.45 \$26,320.00
5	Kodak Kodacolor Gold, ISO 100, 12 exp. Price per roll Total price	300	\$1.29 \$387.00	\$2.20 \$660.00	No Bid/Discontinued	\$1.48 \$444.00	\$1.25 \$375.00
6	Kodak Kodacolor Gold, ISO 100, 24 exp. Price per roll Total price	7000	\$3.38 \$23,660.00	\$2.49 \$17,430.00	\$1.99 \$13,930.00	\$1.48 \$10,360.00	\$1.32 \$9,240.00
7	Kodak Kodacolor Gold, ISO 100, 36 exp. Price per roll Total price	400	\$3.60 \$1,440.00	\$3.34 \$1,336.00	\$2.35 \$940.00	\$1.58 \$632.00	No Bid/Discontinued
8	Kodak ISO 200, 24 exp. Price per roll Total price	400	\$3.06 \$1,224.00	\$2.14 \$856.00	\$2.19 \$876.00	\$1.58 \$632.00	\$1.55 \$620.00
9	Kodak Kodacolor Max, ISO 400, 24 EXP. Price per roll Total price	100	\$3.50 \$350.00	\$3.04 \$304.00	\$2.32 \$232.00	\$1.78 \$178.00	\$1.65 \$165.00
10	Kodak Kodacolor Max, ISO 800, 24 exp. Price per roll Total price	50	\$5.30 \$265.00	\$4.05 \$202.50	\$2.92 \$146.00	\$2.89 \$144.50	\$2.49 \$124.50
11	Kodak Select Series B/W, ISO 400, 24 exp. Price per roll Total price	40	\$3.39 \$135.60	\$2.99 \$119.60	\$2.79 \$111.60	\$1.99 \$79.60	\$2.90 \$116.00
	Delivery		5-7 Days	10 Days	5-7 Days	5-7 Days	5 Days
	Terms		Net 30	1%-30	Net 30	Net 30	Net 30
Total Estimated Award							